# Good People Consulting LLP

**Business Presentation** 

Mumbai . Bhubaneswar Knowledge Centre (BKC) . Gurgaon. Kolkata . Pune .Dubai . London . Singapore

https://goodpeopleconsulting.com



**Company Profile** 

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# About Us

In today's dynamic business environment, visionary leadership thrives when paired with a high performing top team. We at, Good People Consulting LLP, bridge the gap through rigorous research and unwavering support, fostering a team that delivers exceptional results.

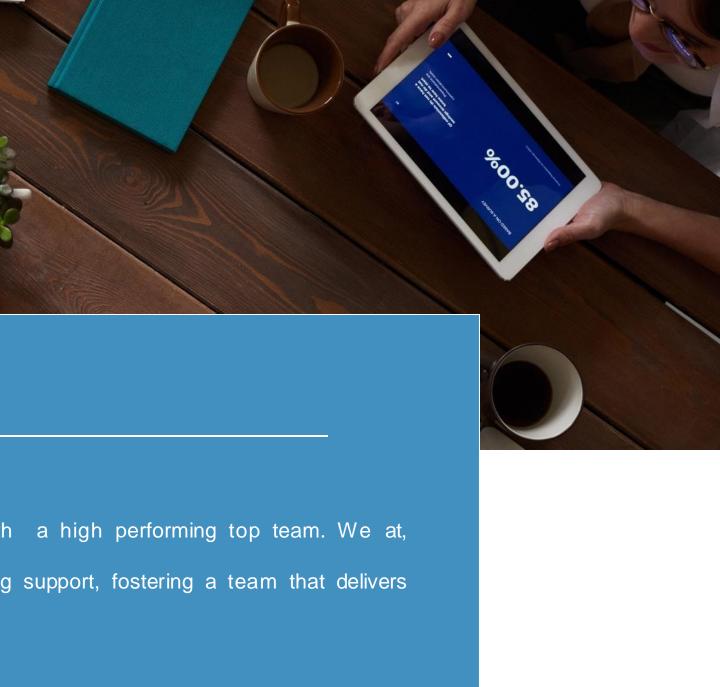
> Mumbai .Bhubaneswar Knowledge Centre (BKC) .Gurgaon . Kolkata .Pune . Dubai.London.Singapore

> > https://goodpeopleconsulting.com

#### About

#### Service





### **Mission & Vision**

### Mission

### "We help businesses grow by innovatively attracting, motivating and retaining talent."



### Vision

consulting solutions."







"To be the most trusted partner for providing innovative

### **Cogitating Counsel**



- Former Chairman of Hindustan Lever Limited (HUL) and Unilever Group Companies in India & Nepal (1990-1996)
- Currently serves on various boards and institutions
- Holds a Post-graduate Degree in Science & Technology



- Entrepreneur UTTAM Group
- Ex- Managing Director at UTTAM Galva Steel Ltd
- Graduate from Imperial College of Engineering



#### TANMAY GANGULY

- Ex-President: Advanced Refractories Vesuvius Plc, UK
- Former Managing Director– General Mills
- Previously worked in HUL.
- Advisor to Corporates
- Chartered Accountant, ICAI



JYOTIRMOY BOSE

- Founder/Director White Spaces Consulting
- Former Head HR
  - Asian Paints
  - Grindlays
  - Times of India Group
- B.Tech IITD; PGDM IIM Calcutta



#### **VIKAS GADRE**

- Former Director General-Bombay Chamber of Commerce and Industry
- CIO Trade Chemicals Limited
- B.Tech IITD; PGDM IIM Bangalore
- CS ICSI



#### PRAHANT SRIVATAVA

- HR & People Excellence Leader - Reliance
- Engagement & Talent Expert Aon Hewitt
- Gallup India Country Manager & Board Director
- IIM Ahmedabad (PGDBA), NIT
- Raipur (BE Mech Hons)



#### MANEESH GARG

- Group Managing Director & Promoter – Nagode Group, Africa; A 200 million USD company with offices in Nigeria, Dubai, Korea & India
- Master's degree Economics Northwestern University
- University of Oxford MA, BA in Philosophy, Politics and Economics



#### **REETU RAINA**

- 25+ years proven HR leader across IT, Banking, Finance & Telecom.
- Founder ElementSkill
- Led 100+ Teams across geographies at Amdocs
- Keynote speaker at prestigious corporations (Tech Mahindra, Honeywell, Mahindra & Mahindra) & IITs & IIMs

### **Innovative Entrepreneur**



### Mr. Amal Kumar Das Managing Partner & CEO

### **MEET OUR MANAGING PARTNER & CEO**

- on Board level induction as Independent Directors.
- 3rd generation entrepreneurs.
- corporates and eventually industrial leaders.
- management.
- to Campus.

Amal Kumar Das has a M.A. (Eco), MBA and Diploma in Training and Development and Certified NLP Practitioner. He has around four decades of industry experience including 20 years in Strategic Talent Acquisition and Board Inductions. He specializes in Human Resources incorporates in the domains of Engineering Projects and Infrastructure (EPI), Life Sciences, Financial Services, FMCG, Technology and Private Equity. Also, fulfilled mandates

Amal has supported world class organizations such as TATAs, AV Birla Group, ABB, Eicher, Jindal Organization, UTI, L&T and C K Birla Group in strategic and operational HR, Talent Acquisition and Assessments.

Amal continues to work with promoters & CEOs for assessing Board Talent and competencies and Coaching 2nd &

Interacted with 300000 plus professionals for career transitioning, counselling and aspiration management. Hand-held selection of Indian Business Houses (IBH), the journey in talent management from SME to mid-size

Amal is a Board Member & Partner of X-PM India / WIL Group (www.x-pm.asia) which specializes in transition

He has partnered with B-Schools like IIM Kashipur, SDA Bocconi, KSOM & KIIT University, Calcutta Business School, for placement of students, organizing Leadership Conclaves and bringing Corporate Consulting assignments

Senior Advisor Strategic Initiatives at Nucleon Research & Powerweave / Snowkap. Amal is passionate about theatre, keyboard music and supporting Samaritan (NGO for Distressed and Suicidal).



Ms. Malabika Bose **Principal Consultant** 

- in line with Talent Attraction and Retention.
- integrating HR programs to organizational goals and values.
- Organization Design, Succession Planning, Coaching, and Building High Performing Teams.
- Petro-chemicals, Retail and Consumer Durables in Multinational and Fortune 500 companies.
- also conferred by World HRD Congress.

## **Principal Consultant**

A seasoned HR professional with over 25 years of experience working with leadership teams to improve business results through people and HR solutions. Possess extensive experience in Talent Acquisition, Talent Management, Learning & Organizational Development, HR Process Design and formulating Compensation Strategy

Malabika's strengths are in Transformational & Strategic HR Management, Organizational Development, Employee Branding, Engagement and Change Management within matrix organizational structures. Have been successful in

Distinctive competency and experience in high-impact senior leadership roles including Business Partnership,

Malabika has worked across a spectrum of industry sectors that include Pharma, Banking and Financial Services,

Chosen as one of the "Top 100 HR Minds" at the World HRD Congress. Recipient of "Excellence in HR Sector" award



### **Principal Consultant - ESG**



Mr. Shankar R. Principal Consultant

### Mr. Shankar R. Principal Consultant - ESG

A seasoned leader with 35+ years of expertise in HSEQ, Sustainability, Business Excellence, and Process Improvement across industries like renewable energy, pharmaceuticals, infrastructure, oil & gas, and manufacturing. He has held key leadership roles at Tata Projects, Pfizer (Hospira), Essar Energy, Castrol, and Asian Paints, driving sustainability, quality, and operational excellence. An alumnus of BITS Pilani with a PG Diploma in Business Management, Shankar holds multiple ISO, NEBOSH, and GRI certifications. A recognized industry expert, he has received prestigious awards such as the D L Shah Sustainability Award and Safety Professional of the Year. He actively contributes to industry panels on sustainability, safety, and business resilience, shaping best practices globally.

### Services

#### **Executive Search**

Superior industry knowledge combining extensive local experience and global reach. Domain specialists add cutting edge industry knowledge to every engagement.

- Executive Search
- Board Search
- Strategic Talent Acquisition

#### Leadership Advisory

We empower business success by continuously learning and refining our leadership and search expertise.

- Leadership Assessments
- Senior Executive On-boarding
- High Potential Identification
- Succession Planning

#### Talent Acquisition & Assessment

GP-TAS focuses on Resume Architect
services, Psychometric Testing and
Assessments, Counselling, Executive
Coaching to provide screened candidates
through curated resumes, psychometric tests
and assessments to clients.

### Interim Consulting

In today's fast-paced business world, organizations can't afford to wait for a perfect candidate to fill a permanent role. Interim management provides a bridge solution that keeps projects moving forward.



### Services

### **Non-Executive Directors**

We identify exceptional non- executive directors (NEDs) who can provide valuable guidance and oversight to your organization.

### Sustainability

We help build Boards which are robust in sustainability strategy and positioning your organization for long-term success in a changing world.

### **Resume Architect**

Resume Architect services, Psychometric Testing and Assessments, to provide screened candidates through curated resumes, psychometric tests and assessments to clients.





### **Functional Practices**



**Banking Financial Services & Insurance** 



**Industrial & Manufacturing** 



**Pharmaceutical & Healthcare** 



**Consumer & Retail Service** 



**Energy & Natural Resources** 



Technology



**Private Equity & Venture Capital** 

### **Typical Positions**



**Chief Executive Officers** 

**Chief Financial Officer** 

CSO/ CMO

**Chief Operating Officer** 

Chief Human Resource Officer

**Chief Sustainability Officer** 

Supply Chain & Logistics Officer

**Chief Communications Officer** 

Legal & Compliance Counsel

## Industry Expertise



#### **Industrial Practice**

The industrial landscape is undergoing a transformation. Industry 4.0, big data, and sustainability are forcing businesses to rethink their leadership needs. Traditional leadership skills are no longer enough. Today's industrial leaders require a new set of expertise to navigate this complex environment.

We can help you find the transformative leader your business needs. Our indepth understanding of the industrial sector allows us to identify exceptional executives with the skills and experience to drive your business forward. We use a rigorous search process to find the perfect fit for your organization, ensuring a smooth onboarding and lasting impact.

#### **Sectors**



- Maritime, Ports and Infrastructure
- Pulp, Paper and Packaging
- Mining
- Steel & Cement
- ✤ Logistics

Building Materials

## **Industry Expertise**

#### Technology

Our team of industry veterans have deep expertise and extensive networks across the tech and communications ecosystem.

Typical hirings by organizations include Chief Technology Officer, Chief Digital Officer, Chief Digital Transformation Officer, Chief Information Officer.

### Private Equity

Of immense value is our search for disruptive talent for organizations acquired by private equities firms with minority/majority stake holding.

### Financial Services

We provide leadership development, strategic hiring for critical roles like CEOs and CFOs, and succession planning – all tailored to your needs.

The businesses we focus on are Consumer Banking, Asset Reconstruction, AMC, Broking, Professional Advisory Services.

#### Healthcare & Lifesciences

We regularly hire and assess life sciences and healthcare board members, CEOs, COOs, CFOs, Chief Medical Officers, Chief Research Officers, Chief Digital and Marketing Officers, Chief Administrative Officers, other Clevel and senior management professionals.

#### Consumer Sector

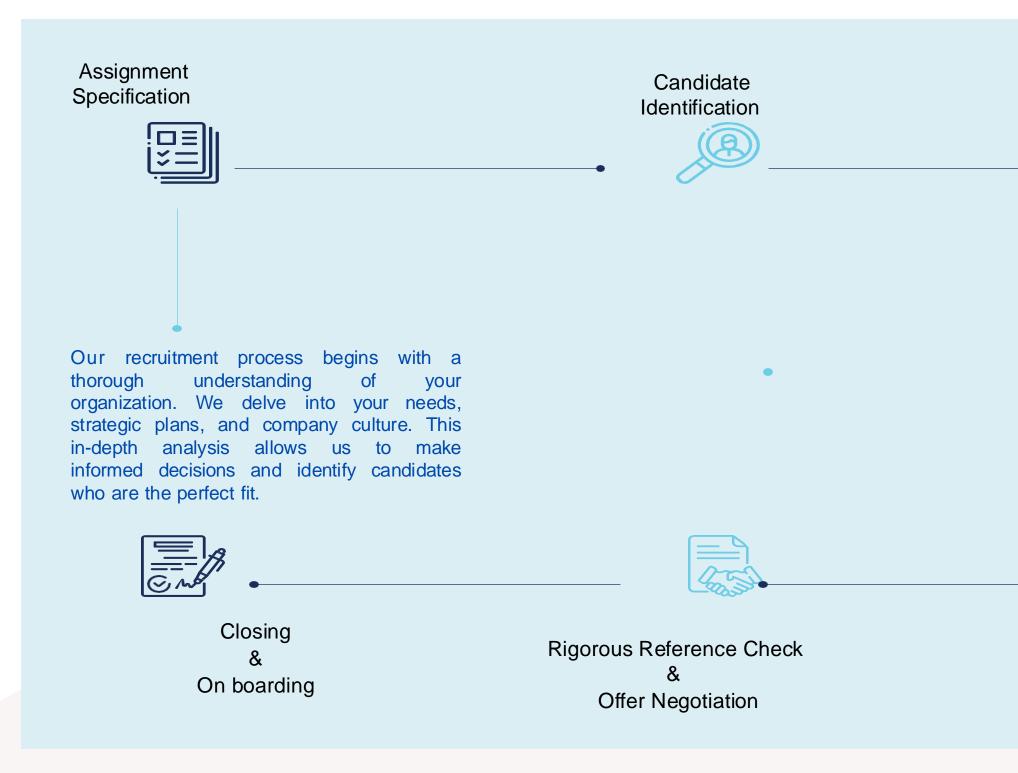
We go deep to help you build agile teams equipped to win in today's dynamic consumer market. The functions we focus on are Marketing Strategy, Market Research, Market Communication, Sales, Marketing and Supply chain.

### \* Biopharma

The biopharma industry is on the path of constant evolution due to the integration of fields like biotechnology and pharmaceuticals.

The focus is on specialist molecule discovery at different stages, digitization of processes, Clinical Research Specialists, Product Managers, Medical Advisory Professionals.

### **Talent Acquisition:** Process

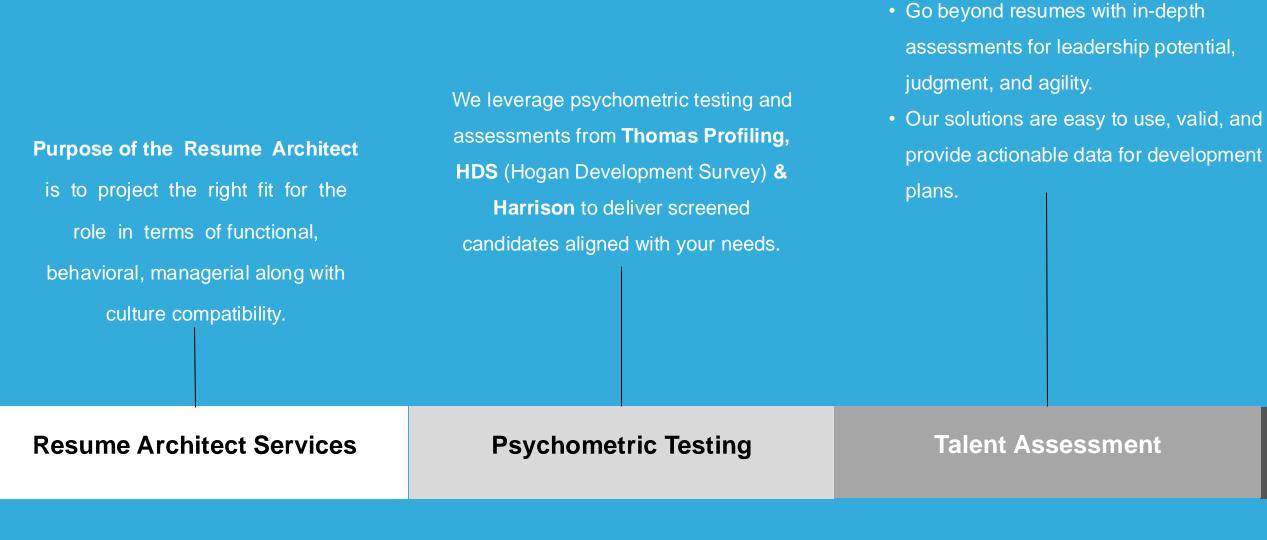






### **Talent Assessments & Coaching**

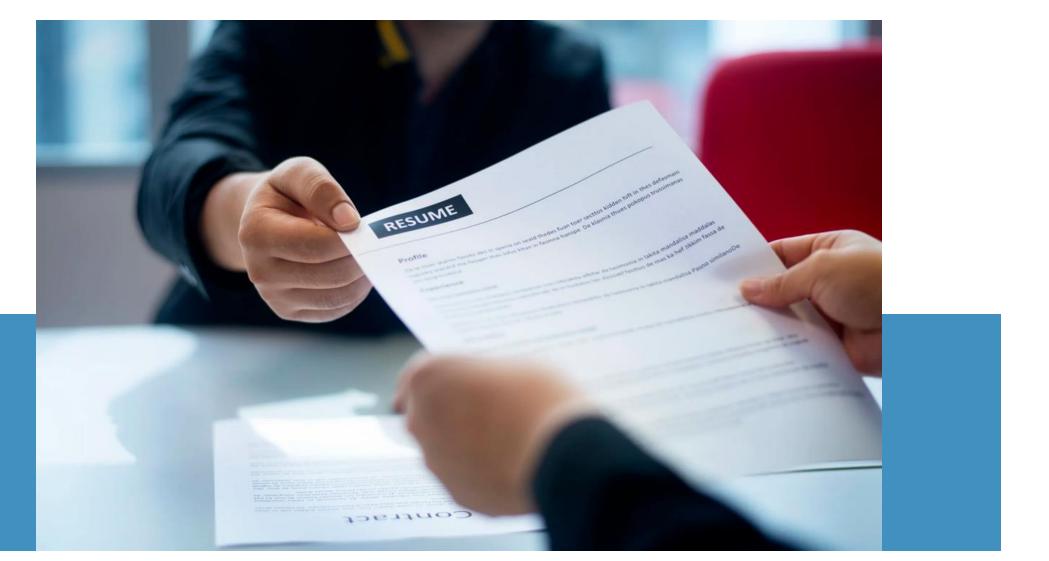
Good People-Talent Assessment Services (GP-TAS) focuses on Resume Architect services, Psychometric Testing and Assessments, Counselling, Executive Coaching.



Backed by Mantrana Consulting, a certified provider with Mr. Amal Das as an Advisor.

**Counselling & Executive** Coaching

### **Resume Architect**



### The resume writing philosophy is based on the premise that looking for a job is live marketing.

**Objectives** 

- Take control of your interview to improve your success rate.
- To present the RA to the prospective employer.

#### Differentiators

Purpose of the Resume Architect is to project the right fit for the role in terms of functional, behavioral, managerial along with culture compatibility.

To persuade prospective employers to pay attention and showcase how you add value to the organization.

- Learn the dramatic shift in perspective.
  - Improve your value addition component.

- ✓ Showcase your creativity & commitment to excellence, roles and responsibilities with unique contributions.
- ✓ Competencies in the resume drawn from Thomas Profiling and other assessment reports.
- ✓ Describing company profile to exhibit the organization size & complexity.
- ✓ Features accomplishment in each job as a leader or associate/s.

### **Talent Assessments:** Certification Partners



Advanced









# Valued Selection

Partners

https://goodpeopleconsulting.com

# **Group Members Good People Consulting LLP**



powerweave





Asia Coaching Network LLP















### Manpower Resource India Pvt Ltd





**Trupti Pattnaik** 

- **Expertise:** Master's degree in Information Technology and over 20 years of experience in Executive Search & Selection.
- Industry Focus: Steel, Power, Cement, Mining, Infrastructure, Oil & Gas, Engineering, IT, and FMCD (Fast Moving Consumer Durables).
- Leadership: Manages a team of 30 PAN India (across all of India) for leadership-level search assignments. •

- Education: Post Graduate Diploma in Journalism and Mass Communication. •
- Experience: 11+ years in Executive Search, Selection, and Strategic Alliances. •
- Industry Expertise: Broad range including Steel, Power, Infrastructure, Mining, Engineering, Oil & Gas, Refineries, Cement, Healthcare, FMCD (Fast Moving Consumer Durables), and Aviation.



• Amal K Das - Managing Partner & CEO of Good People Consulting LLP is also on the Board of Manpower Resources India (P) Ltd.

**Amal K Das** 



### **Bhubaneswar Knowledge Centre**

Bhubaneswar Knowledge Centre, led by Mr. Biswa Ranjan, seamlessly manages back-office tasks for Good People Consulting LLP. BKC expertise lies in unearthing hidden gems: both top performers within your organization and external A-listers. We help craft compelling candidate profiles that showcase their strengths and perfectly align with your needs. Bhubaneswar Knowledge Centre meticulously coordinates interviews, ensuring a smooth and efficient process for a successful search.



### Search "Engine Room"

The Powerhouse behind Bhubaneswar Knowledge Centre







## **Evueme Selection Robot** - **Digital Human AI Recruiter**

### **Selection Partner**

#### Mr. Rupak Agarwal

Co-Founder & CEO EvueMe | Leading AI Recruitment with World's 1st

Digital-Human AI Recruiter | NASSCOM Deep Tech Club| IIM Bangalore

Embrace the AI transformation in recruitment with EvueMe, the world's first Digital Human AI recruiter. Innovative platform automates critical interview stages, delivering in-depth evaluations of candidates' domain expertise and soft skills. By focusing your valuable in-person interviews on the top 5% of talent, EvueMe enables to hire 5X faster with unparalleled AI precision,

Discover how Digital Human AI recruiter, 'Avi', is transforming talent acquisition, making every hire smarter and every process more efficient.





### **Our Valued Interim Management Partner**



### **X-PM India**

- European clients in India.
- well as heads of IT, HR, marketing and sales with experience of many industry sectors.
- manage projects overseas.
- projects for companies in India and overseas.
- X-PM has 85 operational partners around the world.
- M. Amal Das is a Board Member & Partner.

### Interim Management Partner

• In 2006, X-PM India pioneered the concept of Interim Management in India by deploying European managers to work on projects for

• Its unrivalled talent pool of Interim Managers includes around 100 senior Indian executives who are former CEOs, COOs, CFOs, as

• The company supplies foreign executives for short term assignments in India and has recently started to send Indian executives to

• In 2011, X-PM India set up an organization in India to develop and manage a local talent pool and develop clients among India's rapidly growing local companies, as they sought to become more internationally competitive and enter new markets.

• Over the past few years, X-PM India has worked on a wide variety of performance improvement and business turnaround

## **Our Valued Partner: Nucleon**



### **Nucleon Research**

Nucleon Research, (formerly known as Nucleon Therapeutics LLP) is a Global full service Clinical Research Organization (CRO), specialized in providing Prompt, Affordable, Consistent, and Ethical Clinical Trial Services for Pharmaceutical, Biotechnological, Nutraceutical and Consumer HealthCare Companies.

Expertise and professional services include:

- Investigator Sites across India / Clinical Research Operations & Monitoring(Phase II-IV)
- Risk based, Remote monitoring and project management Medical Writing
- Data Publication and Regulatory submissions
- End to End Pharmacovigilance





- Mr. Robin Banerjee is the Chairman, Nucleon Research.
- Dr. Ujwala Salvi is the CEO & Managing Director, Nucleon Research.
- Mr. Amal Das is Senior Strategic Advisor to the Board.

### **Partner for Indirect Procurement Cost** Optimization



Nel Meanie limitless by design

Powerweave is a global leader in digital transformation, specializing in eProcurement, eCommerce, and creative content solutions for over 24 years. Its flagship platform, eProcure, streamlines B2B commerce with tailored eCommerce solutions, long-tail procurement optimization, and marketplace development.

Powerweave offers tailored solutions that drive your success, including

- eCommerce platforms and products powering 800+ global B2B, B2C, and B2B2C eCommerce initiatives
- Al-powered technology solutions future-proofing your business
- Consulting services transforming your company's potential into reality Expert execution services that convert your plans into results through project management and execution.

### **Overview**

• Trusted by industry giants like Unilever, Brand Addition, PCNA, Cap America, and MYSO, Powerweave combines cutting-edge technology with end-to-end digital solutions to drive business growth.

• Mr. Amal Das is Senior Strategic Advisor.



### **Our Valued Partner: Sustainability**



S NOW KAP **Snowkap** 

In today's world, sustainability is no longer optional—it's a strategic imperative. Snowkap is a cutting-edge SaaS platform designed to help companies take measurable action toward net-zero emissions. By providing powerful tools for measuring, analyzing, and reducing Scope 1, 2, and 3 emissions, Snowkap ensures companies stay ahead of the curve in a rapidly evolving regulatory and market landscape. **Key Features:** 

- Automated Data Collection

• Al-Driven Insights sustainable products. Mr. Amal Das is Senior Strategic Advisor.



Comprehensive Emissions Management

Snowkap's solutions are trusted by leading organizations across industries, helping them enhance operational efficiency, attract investors, and meet growing consumer demand for

## **Our Valued Partner: Recruitment & Consulting**

Companies	Partners	Details
nex	Prasad Datar	Mr. Prasad Datar, founder and CEO of Nexo Business Consulting, UAE FMCG, Aviation, Banking and Search Selection. Within HR function, he <b>NEXO : Linking people and businesses with opportunities</b> Expertise in Talent Search in the Middle East and African markets for Cons Development, Pharmaceuticals, Engineering among other industries.
WHITE SPACES unlock greater value	Jyotirmoy Bose	WSC enables "mid corporates" to achieve sustainable EBIDTA growth processes, operations and people with significant portion of fees linked to s The founder of WSC, Mr. Jyotirmoy Bose, B.Tech - IITD, PGDBM - IIMC, ha Financial Services, Information Technology, Consulting and Media Industrie Mr. Jyotirmoy demonstrates strong conceptual and hands-on execution Performance Measurement & Linkage to Rewards, Leadership Develop Integration, Restructuring & Change Management.
Solve <b>Cube</b>	Chandrashekar Pingali	SolveCube is the leading product from iCube Consortium, a Singapore-base iCube leverages technology and deep domain expertise to craft simple, acc Born from the combined expertise of 5 seasoned HR professionals, each we technologically adept specialists, iCube cuts through the complexity of HCM
JANIKIN Rooke	Shuvo Loha	Recruitment partner with a focus on Engineering for Power & Oil & Hedge Funds for Europe; based in London and office in Rotterdam. The firm, Janikin Rooke, founded by Mr. Shuvo Loha, is based in London agency recruitment services. The clients include the choicest of the Banking & Hedge Funds in Europe, South East Asia and Middle East.

E. He has 20+ years of experience in diverse industries such as his key interest is in Talent Management & Development.

sumer Goods & Services, Logistics and Distribution, Infrastructure

th through effective alignment and development of their structure, success in delivering improvement in EBIDTA.

has over 20 years of diverse exposure across Manufacturing, ies.

on experience in Organization Design, Role Clarity & Alignment, opment, Merger & Acquisition Due Diligence & Post Merger

used Human Capital Solutions firm. Founded by industry veterans, ccessible, and cost-effective HCM solutions.

with an average of 25+ years of experience, and a team of

CM, empowering businesses to thrive.

&Gas, Energy & Climate Change, Investment Banking & m.

n specializing in retained search, contingent hires and managed e multinationals in Oil& Gas, Energy & Climate, Investment

## Meet

# Our

## Team



**Gitanjali Jacinto** Senior Manager (Support Services)



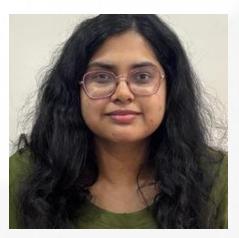
Sreyoshi Roy Chowdhury Masters (Psychology)



Jashodhara Bose Masters (Psychology)



Anushka Snehal Bachelors (Commerce)



Shreya Madhavan MBA (Communication Management)

## **Contact Us**

### **INDIA**

**Registered Office- Good People Consulting LLP** Suite 1506, Tower B, Oberoi Splendor, JVLR, Andheri (E), Mumbai - 400060.

> Manpower Resources India (P) Ltd. Bhubaneswar.

White Spaces Consulting Pvt. Ltd. Delhi

> X-PM India Gurgaon

> > Kolkata

Pune

Snowkap / Powerweave Mumbai

> **Nucleon Research** Mumbai

**Nexo Business Consulting FZE** Dubai

### **OVERSEAS**

**Janikin Rooke** London

> **SolveCube** Singapore